

FAQs Non-Profit Group Fundraising at TD Bank Ballpark

What volunteer work would our group be doing if we were to fundraise through HomePlate's program?

HomePlate allows non-profit group volunteers to volunteer for a variety of tasks in the Concessions area at TD Bank Ballpark. Your group will be volunteering in a large permanent concession stand inside the ballpark or at our portable cart locations found on the concourse, preparing and selling food and beverage products during Somerset Patriots and/or local high school and college baseball games.

How many events must our group volunteer at if we sign a contract with HomePlate at TD Bank Ballpark?

There is no minimum amount of events for working our portable cart locations. Portable carts require 2-12 people per event. We do however, require your group to volunteer a minimum of five (5) events if working one of the large concession stands when you sign a fundraising contract with HomePlate at TD Bank Ballpark. This will net your group some return on the time invested in training. You may choose any combination of events and locations that you volunteer. We have options for as few as two volunteers per event to 40 volunteers per event.

How much money can our group expect to fundraise by volunteering at TD Bank Ballpark? We will guarantee that your group will make a minimum of \$300 per event for volunteering at a large concession stand and \$100 per event for volunteering at all of the portable concession stands. However, these are only the minimums. Most groups can make \$700-\$1,000 per event if they volunteer in one of the large concession stands and about \$50-\$100 per cart for portable locations. However, if it rains on the day of the event and it is cancelled, we do not guarantee the minimums listed above.

What are the lengths of the fundraising shifts at TD Bank Ballpark?

Our concessions managers arrive about 3-3 ½ ahead of the event; volunteers need to be in the ballpark and preparing the stands about 2-2 ½ hours ahead of event start time. Volunteers are also responsible for cleaning and balancing the stand after the event. This results in average shift lengths of approximately 5-6 hours for volunteers and 6-7 hours for group leaders and managers. Shifts can be either shorter or longer than these times—these are the averages.

How long does it take to get started with fundraising at TD Bank Ballpark?

Your group will need to fill out group and individual contracts, recruit a group coordinator, and then get both volunteers and managers trained. This entire procedure can take up to 6 weeks from the time you fill out the contracts, so you will need to consider this time frame when deciding whether this opportunity is right for your group.

How soon does our group receive our donation checks from HomePlate?

Your group will receive a commission statement approximately 1-2 weeks after you have volunteered at an event. The first check to your group is likely to take at least 30 days from the time you receive your commission statement. Subsequent checks will likely arrive within 3-4 weeks of the time you receive your commission sheet.

How do I become eligible to pour beer for my group?

In order to be eligible to pour beer you must speak with your group leader first. Once they approve you as a beer pourer you can then sign up for one of our TEAM training courses. A score of 80% is necessary in order for you to pass. Once you have passed the certification you will then be able to pour beer during Somerset Patriots games at TD Bank Ballpark. Due to liability laws, all beer pourers will be hired as employees of HomePlate.

Are there up-front costs associated with your fundraising program?

There are **NO** up-front costs that a group has to pay to begin fundraising with HomePlate. Time commitment is the only cost associated with our program. There is some required Core training, however, that each group volunteer must attend before volunteering for the first time. Managers and beer pourers must also train in our TEAM alcohol service training.

How many people can we bring to volunteer at an event at one time?

The number of people needed to staff an event depends on the attendance for that event. But generally, we can accommodate anywhere from about 12 to about 35-40 people from your group for a given event.

What is the minimum age for volunteers to participate in the program?

The minimum age requirement to volunteer is 16 years of age. Proof of age is required.

What do we need to wear when volunteering an event?

Each volunteer is responsible for wearing KHAKI pants, a polo shirt that is provided at check-in, and CLOSED-TOE-AND-HEEL shoes to the ballpark. Please see photos below on pages 3-4. We will provide a clean uniform shirt or apron for every event, to be worn over your street clothes.

Where can we park while we are volunteering at an event?

Parking is available for free at the White Parking Lot of the ballpark. Volunteers are responsible for finding and paying for parking. Volunteers are not permitted to park in the Red Parking Lot.

Do we get a break or time to eat during an event?

All concessions volunteers, including NPO group volunteers, will receive a 15 minute break during the event; we also offer a discounted meal that is available prior to a shift or during the 15 minute break. You may purchase other food sold at the concession stands during your break. BREAKS MAY NOT BE TAKEN DURING THE BUSY TIMES OF THE EVENT.

What events are available for fundraising?

We staff every large event at the ballpark – **Somerset Patriots games**, **local high school baseball games**, and **local college** games—with a combination of non-profit groups and HomePlate employees. We also have some other events, during the months of April through October. Check <u>www.somersetpatriots.com</u> for a complete listing of events at the ballpark.

How do we get started fundraising with HomePlate at TD Bank Ballpark?

Once your group has decided that this is the right fundraising opportunity, you will need to fill out all eight pages of the Contract file. A Federal tax ID number showing that you have qualified as tax exempt under U.S.C.501 (c)(3) and W-9 form are necessary to complete this paperwork. You may either email, mail or fax them in. This allows us to enter your group into our database as an active

and approved group, and then your group volunteers may attend training in preparation for volunteering at your first event.



<u>UNIFORM POLICY – Will be strictly enforced*</u>

- White Polo Shirt OR White T-Shirt
- Khaki, Navy or Black Pants(shorts and capri's acceptable)
 - Sneakers or closed toe shoes.
- Minimal Jewelry (small earrings & 1-2 bracelets, watch).
- May wear Patriots logo hat or company logo. (May also wear company logo polo or t-shirt)

*Failure to wear the appropriate uniform will result in being sent home



UNACCEPTABLE UNIFORM:

- Excessive jewelry
- Adidas pants / baggy pants
 - Blue Jeans
- T-Shirts with graphics and/or sequins
- Basketball shorts / Cheerleading shorts
- Flip flops or any open toed shoe / heels / wedges
 - Tank tops
 - Hats with other team logos